

HY18 Results

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Financial Highlights (Unaudited)

REVENUE

\$116.7m

Up \$19.4m

NPAT

\$11.7m

Up \$2.8m

EARNINGS PER SHARE

6.1cps

Up 31%

INTERIM DIVIDEND

4.0cps

Up 14%

OPERATING CASH FLOW

\$14.8m

Up \$5.0m

- HY18 Revenue, EBIT & NPAT up
 - Reshaped of our operations around the world
 - More effective and faster customer-led product development
 - Reducing exposure to industries affected by commodity cycles
- HY18 Interim Dividend up
 - Balance sheet is robust, and operating cash flow strong
 - Interim dividend increased from 3.5 to 4.0 cents per share fully imputed
 - Future dividends are likely to carry only partial imputation (~60%) as the growth in earnings is largely coming from Skellerup's international operations
- FY18 NPAT expected to be up
 - Our growth is broad-based and continuing to gather momentum
 - We expect full year NPAT in the range of \$24.5 million to \$26.0 million, subject to any unexpected changes in our markets
 - We remain focused on continuing to leverage our international platform to deliver sustainable earnings growth

Skellerup Financial Highlights HY18



NZ\$ Million (Unaudited)	HY18	HY17	Change
Revenue	116.7	97.3	19.4
EBITDA	21.3	16.9	4.4
Depreciation & amortisation	(3.8)	(3.6)	(0.2)
EBIT	17.5	13.3	4.2
Interest expense	(0.9)	(0.6)	(0.3)
Tax expense	(4.9)	(3.8)	(1.1)
NPAT	11.7	8.9	(2.8)
Earnings cents per share	6.1	4.6	1.5
Dividend cents per share	4.0	3.5	0.5
Operating cash flow	14.8	9.7	5.1
Net Debt	(34.8)	(35.6)	0.8
Capital & intangible expenditure	3.1	6.9	3.8

- Revenue up 20% on pcp (up 18% in constant currency terms)
- EBIT up 32% boosted by Industrial Division growth
- Interest expense - \$0.2 million capitalised in pcp
- EPS up 31% on pcp
- Operating cash improvement
- Capex down substantially due to completion of Project Viking

Skellerup HY18 Industrial Division

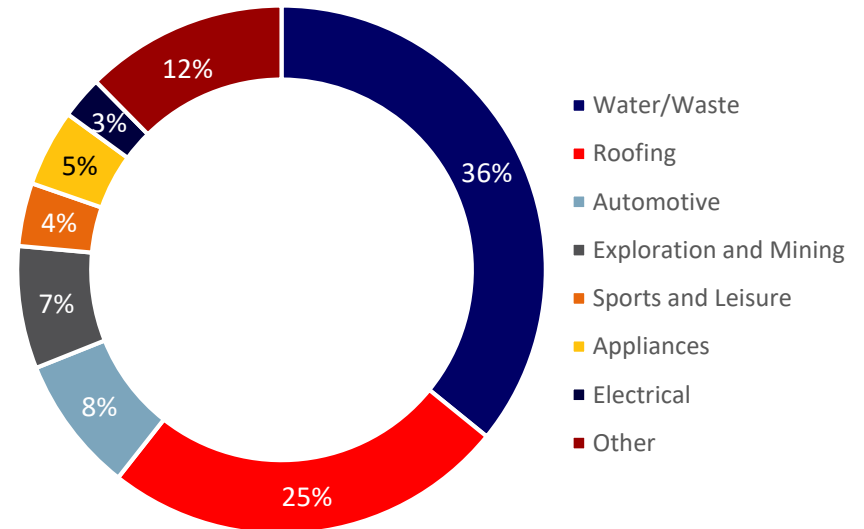


NZ\$ Million (Unaudited)	HY15	HY16	HY17	HY18
Revenue	59.7	66.6	60.8	73.7
EBIT	6.8	7.6	7.2	10.0
EBIT %	11.8	11.4	11.8	13.6

Revenue up 21% and EBIT up 40% on pcp

- Revenue measured in constant currency up 18%
- Growth across all applications and markets
 - Water and waste particularly in US
 - Roofing and fasteners particularly in US & Asia/ Middle East
- Improved cost structure & operating leverage translating to higher EBIT
- Reduced dependency on earnings from cyclical extractive industries

HY18 Industrial Division Revenue by Application



Skellerup HY18 Agri Division



NZ\$ Million (Unaudited)	HY15	HY16	HY17	HY18
Revenue	39.3	41.0	36.6	43.1
EBIT	9.7	8.4	8.4	9.5
EBIT %	24.7	20.4	23.0	22.1

Revenue up 18% and EBIT up 13% on pcp

- Revenue measured in constant currency up 17%
- Dairy
 - International markets driving 1H growth – consumables and animal hygiene
 - NZ market solid as expected after very strong end to FY17
- Footwear
 - NZ market strong – weather a favourable driver plus growth into hardware and industrial safety channels
 - Technical product (fire, di-electric and forestry) growth continues – secured large order for fire boots in the UK



Reconciliation of Segment EBIT to Group NPAT

NZ\$ Million (Unaudited)	HY18	HY17	Change
Agri EBIT	9.5	8.4	1.1
Industrial EBIT	10.0	7.2	2.8
Corporate EBIT	(2.1)	(2.3)	0.2
EBIT	17.5	13.3	4.2
Interest expense	(0.9)	(0.6)	(0.3)
Tax expense	(4.9)	(3.8)	(1.1)
NPAT	11.7	8.9	2.8

This presentation contains not only a review of operations, but also some forward looking statements about Skellerup Holdings Limited and the environment in which the company operates. Because these statements are forward looking, Skellerup Holdings Limited's actual results could differ materially.

Although management and directors may indicate and believe that the assumptions underlying the forward looking statements are reasonable, any of the assumptions could prove inaccurate or incorrect and, therefore, there can be no assurance that the results contemplated in the forward looking statements will be realised.

Please read this presentation in the wider context of material previously published by Skellerup Holdings Limited.